



REFERENCES & PROFESSIONAL INFORMATION



SCOPES AND CAPABILITIES PERFORMED BY SERVICE CONTRACTING SOLUTIONS. ADDITIONAL AREAS OF HIGH SPECIALIZATION ARE ALSO AMONG OUR SERVICES.

| | | |
|---------------------|-----------------------|----------------------|
| Texture Coatings | Compression Sealants | Concrete Restoration |
| Deck Coatings | Cementitious Coatings | Aggregate Retrieval |
| Specialty Coatings | Swing Stage Work | Tank Lining |
| Custom Finishes | Waterproofing | Interior Painting |
| Wood Finishes | Water Blasting | Exterior Painting |
| Wall Coverings | Sandblasting | |
| Caulking & Sealants | Corrosion Control | |

» 2021

Service Contracting Solutions partners with our customers to provide long-term solutions, superior communication, and quality service to ensure your project is completed on-time and within budget.

1

SAFETY AS A TOP PRIORITY

At SCS we take Safety seriously. We certify all Foreman in OSHA-30. All users of boom lifts, scissor lifts, & scaffolding also have required certifications. We also train our team in all new products and applicants to make sure they are being used correctly and safely on site.

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2

KNOWLEDGE & RESOURCES

We've invested in our team and in software applications to assist our team in managing their jobs to help our customer save time, reduce stress, and mitigate risk on the job.

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3

MIDDLE MANAGEMENT

Unlike most subcontractors, our team consists of Project Managers and Superintendents to run each job as smoothly as we can. We also have Foreman and Crew Leaders on every job to provide you great service from start to finish.

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4

STRONG FINANCIAL CAPACITY

As one of the largest painting contractors in the State of Florida, we are in the best position to offer you long-term warranties and service for years to come. We are licensed, fully insured and bondable.

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“We’ve been working with SCS for many years now, and we have never been disappointed. From their detailed bid scope breakdowns to their outstanding project management and field supervision staff, the one thing that sets them apart would be their excellent communication.”

Dave Sessions, President & CEO

Willis Smith Construction



ST. MARISSA CONDOMINIUM, NAPLES, FL

Service Contracting Solutions opened our doors in 1982 as a premier painting and waterproofing contractor in Southwest Florida. Today, we offer more than just painting! As a General Contractor, we provide and offer many other services and specialties to help make your project a success. We boast a highly professional team of specialists whose combined understanding of architecture, engineering, estimating, financing, materials and project management guarantees a full-service perspective to every project. Our organization is fully insured, bondable, and we responsibly adhere to all safety and environmental codes for your protection. **HIGH-QUALITY STANDARDS OF WORKMANSHIP** have earned our company it’s reputation. Our on-site team of painters and specialists fully participate in SCS’ commitment to completing each project with dedication and pride. Our crews are reliable and respectful of our client’s requirements and property. We also strive to deliver projects that are **ON-TIME & ON-BUDGET**. Every effort on the part of our company is implemented to achieve this goal. With 39 years of experience, we have the knowledge and resources to provide you quality service in a clear and timely manner.

ROYAL CARIBBEAN INNOVATION LAB, MIAMI, FL

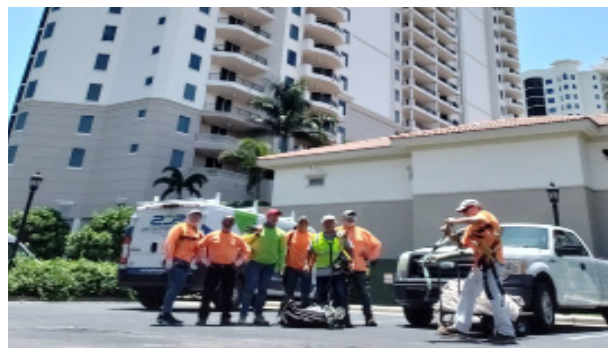


REPAINT & RESTORATION

Building managers and owners of Florida's many condominium projects have long relied on SCS' full-service capabilities. We are experienced leaders in **CAULKING & SEALANTS** and **WATERPROOFING**. When it comes to maintenance and repair, our crews are highly trained in **TUCK POINTING, DECK COATING, CONCRETE RESTORATION & WATER BLASTING**. If you are experiencing water intrusion, we offer water tests and leak detection. Our history of working on condominiums includes assisting clients determine what services they require. Our **ON-SITE CONSULTATIONS** and **PRE-JOB SPEC RECOMMENDATIONS** include a comprehensive report, proving to be invaluable in streamlining time and cost.



FLORENCIA AT THE COLONY, BONITA SPRINGS, FL



CLUB BRITTANY AT PARK SHORE, NAPLES, FL



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“We would like to compliment the SCS Foreman for his professional attitude and skill in handling his crew on a daily basis. The crew was courteous, cooperative, and consistently worked to achieve the highest quality in workmanship. The dealings we have had with your company at all levels has been superb.”

*Chuck Miller, President
Contessa Condominium Association*



WATERPROOFING

TECHNICAL & ENGINEERING EXPERTISE in the areas of water- proofing and caulking, sets SCS a part from others in the field. We are **FULLY-CERTIFIED** and experienced to handle all applications, and our full-service approach extends from troubleshooting to budget analysis. We apply security sealants and traffic joints as well. Our waterproofing capabilities embrace all categories:

BELOW GRADE, including bentonite, sheet membrane, and liquid membrane; **ABOVE GRADE**, including repellents, traffic coatings for both pedestrian and vehicular, elastomeric coatings, cementitious coatings, and bituminous dampproofing; **SUBMERGED** includes crystalline applications.

“

It has been a pleasure working with SCS; our relationship has spanned over 2 decades and continues to grow stronger. We have worked on over 44 projects together over the last 5 years with positive outcomes on all projects. We are very proud of the work that SCS has completed and would not hesitate to recommend their services. In all dealings, the staff at SCS has had the right attitude, displayed professionalism, reliability and competency in all matters. The managers and foremen are very knowledgeable and highly skilled.”

*Brian Leaver, Sr. Vice President
Tandem Construction*

WATERPROOFING



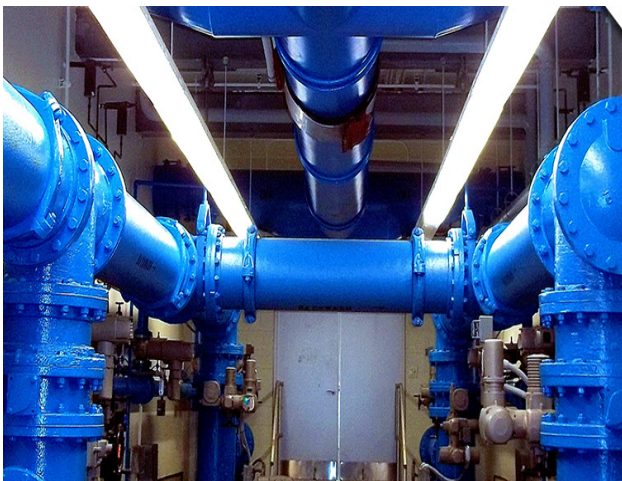
PICTURED:

LIZ A. PEREZ-LAVIN, PRESIDENT
BURT WHITENIGHT, EXECUTIVE VP

INDUSTRIAL DIVISION



Service Contracting Solutions is fully equipped to handle all industrial requirements. We are **NACE-CERTIFIED STATE-WIDE SPECIALISTS** in water plants, waste/water treatment plants, power plants and food processing plants. Our personnel are experts in **SPECIAL COATINGS & FLOORING** ranging from polymorphic resins to specialized concrete systems. Our organizations keeps fully abreast of fast-moving changes in materials and applications and our crews are fully trained to execute the latest technology. Our Foreman are qualified for all environments including confined entry. SCS offers a full range of consulting and **CORROSION CONTROL** maintenance programs. We are also equipped to handle a full range of **BLASTING SPECIFICATIONS**. These include: sand blasting, coating removal, aggregate retrieval, and high pressure water blasting. Finally, clients rely on us for the handling of **MACHINE & EQUIPMENT PAINTING**. We apply our knowledge of finishes, environmental conditions, and OSHA requirements to each project.



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“Service Contracting Solutions has shown professionalism and technical expertise on every project they have completed for us. Their commitment to “Service” is reflected in their work as well as their name.”

*Don Klose, Sr. Vice President
Milmir Construction, Inc.*

COMMERCIAL NEW CONSTRUCTION

From restaurants to office buildings to retail & shopping centers to medical facilities, Service Contracting Solutions has proudly executed a wide variety of commercial projects. Our approach offers practical recommendations that enhance the **VISUAL IMPACT** of each project, assuring a functional environment with a unique personality. Our crews include experienced professionals in surface preparation, trimming & hanging of **WALL COVERINGS** from the most delicate papers to heavy duty standard papers. Our thorough knowledge of stains and

meets the exact specifications for **WOOD FINISHES**. In **CUSTOMER TECHNIQUES**, we have a successful background of working closely with architects and interior designers, translating their vision into professional results.



GULF COAST MEDICAL CENTER, FORT MYERS, FL

“

SKANSKA USA Building Inc. has had a successful working relationship with Service Contracting Solutions. They have successfully completed small and large projects consisting of painting, waterproofing, caulking, and expansion joint scopes of work.”

*Bob Kramer, Project Executive
SKANSKA USA Building, Inc.*



FINEMARK NATIONAL BANK HQ, FORT MYERS, FL

REFERENCES

LEE HEALTH FACILITIES

BROCK BILLMAN, FACILITIES MANAGER - (239)233-6501
4211 METRO PKWY, FORT MYERS, FL 33916

CLUB BRITTANY

CHANCE FARLEY, MANAGER - (239)939-1414
4021 GULF SHORE BLVD N, NAPLES, FL 34103

FLORENCIA AT THE COLONY

LYN HARS, MANAGER - (239)949-3114
23850 VILLA ITALIA CIR, BONITA SPRINGS, FL 34134

MONACO BEACH CLUB

CHARLES SHUMACHER, CAM - (239)263-2674
4401 GULF SHORE BLVD. N., NAPLES, FL 34103

GULF COAST HOSPITAL HEALTH PARK MEDICAL CENTER

ERIC ANDERSON, PROJECT MANAGER - (239)343-6672
13681 DOCTORS WAY, FORT MYERS, FL 33912

SEAGLASS

SHANNON DYE, CAM - (239)301-4940
4971 BONITA BAY BLVD, BONITA SPRINGS, FL 34134

REMINGTON AT BAY COLONY

CALVIN WILLIAMS, CAM - (239)404-4008
8665 BAY COLONY DR., NAPLES, FL 34108

TANDEM CONSTRUCTION

BRIAN LEAVER, SR. VP - (941)954-1599
5391 LAKEWOOD RANCH BLVD. N., SARASOTA, FL 34240

WILLIS A. SMITH CONSTRUCTION

DAVID E. SESSIONS, CEO/PRESIDENT - (941)366-3166
5001 LAKEWOOD RANCH BLVD. N., SARASOTA, FL 34240

TURNER CONSTRUCTION COMPANY

CHRISTOPHER SNEVEL, PROJECT ENGINEER
7235 CORPORATE CENTER DR., STE G, MIAMI, FL 33126

SKANSKA USA BUILDING INC.

BOB KRAMER, PROJECT EXECUTIVE - (404)683-4293
6150 MEDICAL PARK LOOP, FORT MYERS, FL 33912

SHELL POINT RETIREMENT COMMUNITY

JUSTIN SCHIFF, DIRECTOR OF PROJECT DEVELOPMENT- (239)454-2284
15101 SHELL POINT BLVD., FORT MYERS, FL 33908



Mrs. Liz Perez-Lavin
Service Contracting
12140 Metro Parkway Suite K
Ft. Myers, FL 33966

Dear Mrs. Perez-Lavin

I felt the need to send you this letter regarding the services received here at Monaco Beach Club by your company over the years.

In April 2014, The Monaco began an exterior painting project under some strenuous conditions; we experienced engineering, bidding issues, and under bad guidance almost chose a vendor who could not complete a project this size. Once these issues came to light the Board and management contracted with Service Contracting. Service Contracting was able to identify additional exterior issues, compile an aggressive project schedule and within three-weeks of contracting with Service our project was underway. The exterior project was completed ahead of schedule and under budget. Your painting staff and onsite project supervisor John Palmer did a phenomenal job, they deserve recognition.

Following the exterior project, we began an 3.2 million dollar interior common area renovation in 2016 and given the exterior painting project success with Service Contracting, management encouraged our General Contractor to include Service Contracting for the interior atrium painting bidding; Thankfully, he did.

Our success with Service Contracting did not conclude following the 2016 renovation project, since then your team has found resolution to repetitive concrete, water proofing and stucco issues. Some of these issues pertained to the age of the building, others were due to the wrong product being applied. No matter the issue your team has always found the solution.

Frankly, you have a wonderful team and we are very thankful for the relationship we have built since 2014.

Sincerely,



Charles Schumacher, CAM, CMCA, AMS
General Manager,
The Monaco Beach Club, Inc.



April 27, 2018

Re: Letter of Recommendation
Service Contracting Solutions
12140 Metro Parkway Suite K
Fort Myers, FL 33966

To Whom It May Concern:

It has been a pleasure working with Service Contracting Solutions our relationship has spanned over 2 decades and continues to grow stronger. We have worked on 44 projects together over the last 5 years with positive outcomes on all projects. Service Contracting Solutions has been the exclusive painting contractor on the \$150M+ IMG Academy campus expansion which include Academic Buildings, Student Union, Football and Baseball Stadiums, Maintenance Buildings, Gatorade Sports Science Institute and 3 Residence Halls just to name a few. Service Contracting Solutions has also completed the renovations at Sarasota High School and has recently been selected to complete the painting and water proofing on the future spring training home for the Atlanta Braves.

We recently teamed up with Service Contracting Solutions on The Legacy at IMG Hotel. This \$17 Million dollar project is on an active campus and consists of the new construction of a 150 room hotel on the beautiful IMG Campus in Bradenton, FL. This is a fast pace schedule and due to the attention to detail and constant communication that we have with Service Contracting Solutions we are on track to complete a spectacular new hotel for IMG Academy. Service Contracting Solutions work includes extensive waterproofing, damp proofing and very intricate interior and exterior painting.

We are very proud of the work that Service Contracting Solutions has completed and would not hesitate to recommend their services. With the leadership of Liz Perez Lavin and Burt Whitenight we have continued to see Service Contracting Solutions excel in quality and customer service. In all dealings the staff at Service Contracting Solutions, has had the right attitude, displayed professionalism, reliability and competency in all matters. The managers and foremen are very knowledgeable and highly skilled.

We look forward to continuing our relationship with them on many projects together in the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian Leaver', written over a horizontal line.

Brian Leaver
Sr. Vice President



April 30, 2018

To Whom It May Concern:

We have had the opportunity to work with Service Contracting Solutions on countless jobs in excess of ten years. They have done a considerable volume of painting on our projects, large and small, as well as some of very challenging projects. They are also our go-to company, as we can always rely on them providing a competitive price and meeting our schedules. We also use Service Contracting Solutions when we have any painting projects at our own office building. We work well with their entire staff, and especially Burt Whitenight, who has always been tremendously responsive to our needs. I personally hold Burt in the highest regard.

Willis A. Smith Construction, Inc., only utilizes only the most competent and established Sub-Contractors in the business. We pride ourselves on the team of professionals that we have put together, to help us provide the highest quality structures in the industry.

Service Contracting Solutions has done an exemplary job for us throughout our working relationship. I am more than confident that their becoming an NCCER Accredited Training Sponsor, will be of great benefit to our local construction industry, as we strive to bring new people into the construction trades.

If you have any other questions, please contact my office at 941 366-3116.

Sincerely,

WILLIS A. SMITH CONSTRUCTION, INC.

A handwritten signature in dark ink, appearing to read 'D. E. Sessions'.

David E. Sessions
CEO/President



Turner Construction Company
7235 Corporate Center Dr. Ste G
Miami, Florida 33126

To whom it may concern:

Service Painting was contracted for the waterproofing and exterior painting scope at the KLX job in Hialeah FL. Turner and Service painting have worked on many projects in the past and KLX proved to be a successful partnership in our growing business. Service Painting provided the job with excellent workmanship, man-power, and overall professionalism. Service Painting's commitment to the project schedule, quick submittal delivery, and project buyout allowed for an expedited schedule and project cost savings. In addition, SP continues to demonstrate their agility to react to last minute Owner changes with little to no fuss and committed dates and prices. Service takes full responsibility and ownership of their work. Worker pride and care helped create a professional environment that keeps Service Painting operating at a high level of efficiency and quality. Furthermore, Service's Project Management is skilled, knowledgeable, dedicated and courteous to all parties including Owners, clients, and subcontractors.

Christopher Snevel – Turner Construction Company – Project Engineer

SKANSKA

May 1, 2018

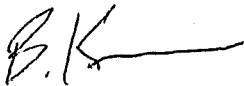
To Whom It May Concern:

Skanska USA Building Inc. has had a successful working relationship with Service Contracting Solutions on multiple projects throughout the state of Florida. They have successfully completed small and large projects consisting of painting, waterproofing, caulking, and expansion joint scopes of work.

Skanska prequalifies every subcontractor prior to executing any subcontract and at present time Service Contracting Solutions is prequalified to work on any Skanska Project. I would recommend any project team to contract with Service Contracting Solutions.

Service Contracting Solutions has done an excellent job during our entire working relationship which dates back to early 2006. I am more than confident that their becoming an NCCER Accredited Training Sponsor will be a great benefit to the local construction industry.

Sincerely,



Bob Kramer
Project Executive
Skanska USA Building Inc.
6150 Medical Park Loop
Fort Myers, FL 33912
404-683-4293
Bob.kramer@skanska.com

SHELL POINT

Retirement Community

May 14, 2018

Re: Reference Letter for Service Contracting Solutions

To Whom It May Concern:

Shell Point has done business with Burt Whitenight for more than five years through his role as a principal at Service Contracting Solutions (SCS). I am pleased to provide this letter recommending Burt and his company.

Burt has continually provided the highest levels of attention and service to my organization. He is a great communicator and listens closely to the needs of my organization. We also receive extraordinary service and industry expertise from SCS's key account manager David Thirion. Burt and David have proven themselves as hard-working business professionals of the highest moral and ethical ground with a commitment to high quality workmanship.

At Shell Point we have many existing facilities in close proximity to the Gulf and Caloosahatchee River that require more maintenance and upkeep than ordinary. We have worked with SCS on a staff leasing program for our painting and waterproofing needs that have produced tremendous savings over a more traditional hard bid model. We are able to hold the crews accountable by getting support from the paint manufacturer through weekly site inspections.

I highly recommend SCS for painting and waterproofing projects. Feel free to contact me by phone at 239-454-2284 or by e-mail at justinschiff@shellpoint.org for further reference.

Sincerely,



Justin Schiff
Director, Project Development

Purchasing

15081 Shell Point Marina Drive, Suite 100 • Fort Myers, FL 33908
239-454-2284 Fax 239-454-2225 www.shellpoint.org

Shell Point is a nonprofit ministry of The Christian & Missionary Alliance Foundation, Inc.